

## **When was ELEAD1ONE founded?**

Founded in 1985, ELEAD1ONE is a private, family-owned company that began as a customer retention organization with initial offerings of customer thank you gifts and direct mail fulfillment. For more information, visit [History](#).

## **Where are the locations of ELEAD1ONE?**

Our corporate office and call center are located in Valdosta, GA while our technical and support professionals are in Destin, FL. We have regional offices in Texas and California, as well as numerous sales directors, trainers and account manager positions throughout the country. For more information, visit [Contact Us](#).

## **How many people does ELEAD1ONE employ?**

ELEAD1ONE has over 1,500 direct employees nationwide.

## **What products or services do ELEAD1ONE provide the automotive industry?**

ELEAD1ONE is the leading dealership software and service provider in the automotive industry. The customer contact management, sales, service and digital platforms offer several products and services – all created to help efficiently and successfully manage day-to-day automotive retail business operations and processes.

The automotive-only virtual contact center and CRM are the foundations of our exclusive dealer-focused suite of products and profit-building strategies. To view a complete list of our products and services, visit the [online media kit](#).

## **Whom do I contact if I would like more information or to request a demo of your products or services provided?**

Thank you for your interest in ELEAD1ONE, the most intelligent and intuitive dealership software in the automotive marketplace. Our award-winning, dealer-focused suite of products help dealers achieve unmatched results in increased sales and profit, lead generation, customer communication, sales processes, retention and complete lifecycle management.

If you would like more information or a demonstration, visit [Request Demo](#). Our sales department can also be reached at [leadsales@leadcrm.com](mailto:leadsales@leadcrm.com) or by phone at (888) 431-6935.

## **Does ELEAD1ONE require a contract for their products or services?**

ELEAD1ONE does not require a long-term contract, unless a special-priced program applies. Our unique month-to-month business model fuels our sense of urgency to deliver profitable monthly results for auto dealers. ELEAD1ONE requires new clients to sign and execute an Activation Agreement, which does include a mandatory 30-day notice of cancellation.

## **Will ELEAD Contact Center integrate with my current CRM software (not ELEAD CRM)?**

ELEAD Contact Center customizes every inbound or outbound contact campaign to your specific business needs, and will integrate with ANY CRM provider.

## **Does the ELEAD1ONE system fully integrate with my DMS provider?**

ELEAD CRM combines world-class customer experience, smart engagement and unmatched staff accountability to provide success-driven dealers the most efficient CRM system available in today's market. ELEAD1ONE fully integrates with all major DMS and third-party providers, including such DMS leaders as Reynolds and Reynolds, ADP, Auto/Mate, and Dealertrack DMS.

## **How often does ELEAD1ONE rollout enhancements or upgrades to the system?**

Our internal IT systems and operations play a significant role in the success of our business, as well as how we deliver new technologies and services to our clients. We share the same goal as our clients; to provide the most powerful and forward-thinking products and services that will help them win more business and gain market share. ELEAD1ONE searches for ways to streamline auto retailers' technology and processes and we do this through continuous enhancements to our products and services, as well as developing new offerings using the latest technology. Currently, ELEAD1ONE averages one rollout per month.

## **How can I get technical help with the ELEAD1ONE system?**

ELEAD1ONE Customer Support is available day or night! For your convenience, our representatives are available six days a week, Monday through Saturday, during extended retail hours. If you have questions or need to submit a support issue, email [support@eleadcrm.com](mailto:support@eleadcrm.com).

Technical and Support Office  
[support@eleadcrm.com](mailto:support@eleadcrm.com)  
P: (877) 859-0195

## **Whom do I contact if I would like to submit a partnership, sponsorship and/or promotional product request/proposal?**

At ELEAD1ONE, we are committed to ensuring our clients have access to the most innovative and forward-thinking technology for strategic business advantage. To accomplish this commitment, we know that it often takes the effort and support of valued partners.

Partnership requests may be submitted directly to our Chief Technology Officer, Jake Massey, [jake.massey@leadcrm.com](mailto:jake.massey@leadcrm.com).

Any sponsorship and promotional product request or proposal should be submitted directly to our marketing department at [leadmarketing@leadcrm.com](mailto:leadmarketing@leadcrm.com).

If you are a member of the media and need additional information, please see our online media kit.

Thank you for your interest in ELEAD1ONE and for taking the time to submit your request. We look forward to reviewing the opportunity.

## **How do I apply for a job at ELEAD1ONE?**

Our team is comprised of the industry's best and brightest automotive professionals, and we are always looking for a new great idea. By bringing passion and dedication to a job, you quickly contribute to great products, services and customer experiences. Nationwide opportunities are available.

To apply, visit our "Careers" page on the website or resumes can be submitted directly to [HR@leadcrm.com](mailto:HR@leadcrm.com).

## **Has ELEAD1ONE won any awards for their products?**

Forward-thinking with products, services and processes, we are always on the lookout for ways to help our clients achieve the highest success in sales and profits. The awards and recognition we receive are an honor and testament to our success and can be viewed at Awards.